

Annual Performance Summary | Fiscal Year 2018



10,196
JOBS CREATED

9,277
JOBS RETAINED

\$3,409,981,237
CONTRACTS

\$1,234,329,585
CAPITAL

\$4,644,310,822
CONTRACTS AND CAPITAL

125.1%
RETURN ON INVESTMENT

Contracts and Capital by Sector Source

	Private	Federal Government	State Government	Local Government	Other
Contracts	\$ 2,517,952,411	\$ 275,060,181	\$ 206,586,977	\$ 410,025,496	\$ 356,172
Capital	\$ 1,048,255,658	\$ 38,602,629	\$ 32,173,644	\$ 109,165,365	\$ 6,132,289
TOTAL	\$ 3,566,208,069	\$ 313,662,810	\$ 238,760,621	\$ 519,190,861	\$ 6,488,461

Performance by Race/Ethnicity of Business Owner

	African American	Native American	Asian American	Hispanic American	Not Disclosed
Contracts	\$ 2,312,472,509	\$ 209,018,672	\$ 181,194,895	\$ 652,011,024	\$ 55,284,138
Capital	\$ 523,137,735	\$ 179,461,830	\$ 138,992,574	\$ 344,625,556	\$ 48,111,890
Jobs Created	4,846	1,995	840	2,366	143
Jobs Retained	4,307	1,170	1,628	2,041	131

For performance metrics, data sources, grantee detail, and other supplemental information, visit www.mbd.gov/performance. FY 2018 performance reflects verified transactions as of November 19, 2018.



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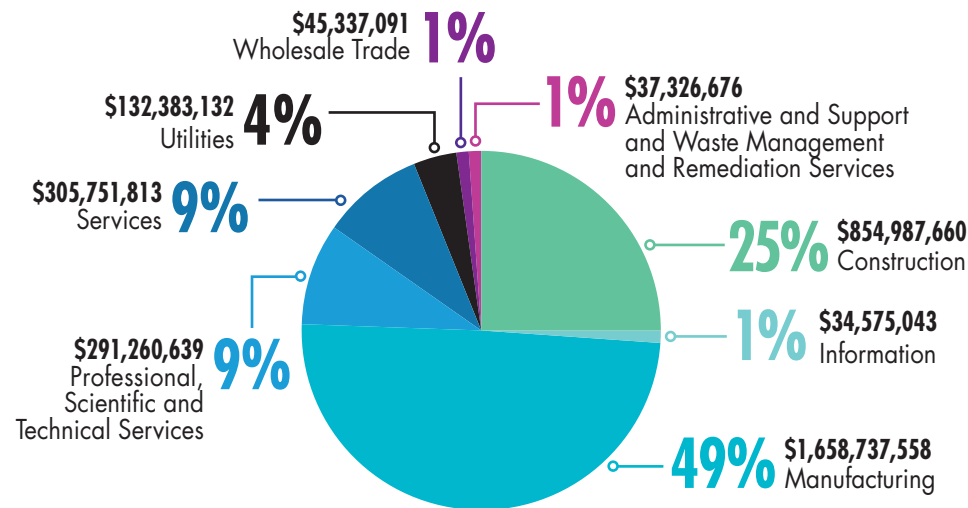
\$13 Million in Grants Awarded for Innovative Projects

MBDA expanded its grant program to support projects and locally-inspired solutions to minority business development. Priority areas of interest included:

- Access to Capital (\$1.6M)
- American Indian, Alaska Native, Native Hawaiian Entities and/or Initiatives (\$3.7M)
- Aquaculture (\$500K)
- Disaster Readiness and Recovery (\$2.2M)
- Entrepreneurship Education Program for Formerly Incarcerated Persons (\$1.2M)
- Global Minority Women Economic Empowerment Initiative (\$800K)
- Historically Black Colleges & Universities Initiative (\$3.4M)
- Research (\$200K)
- Space Commerce (\$400K)
- Sustainable Business Model (\$383K)
- Technology Transfer and Commercialization (\$800K)
- Virtual Business Centers (\$700K)

For a complete list of grant awardees and amounts, visit www.mbda.gov/performance.

Contracts by Industry Sector*



* The following industries amounted to less than 1%: Agriculture, Forestry, Fishing and Hunting; Arts, Entertainment and Recreation; Education Services; Finance Insurance; Health Care and Social Assistance; Mining, Quarrying and Oil and Gas Extraction; Public Administration; Real Estate and Rental and Leasing; Retail Trade; Transportation, Warehousing; and Other Services (Except Public Administration).

Minority Enterprise Development Week Award Winners

Award	Recipient
Abe Venable Legacy Award for Lifetime Achievement	Dr. Leonard Greenhalgh, Faculty Director and Professor at Dartmouth College
Ronald H. Brown Leadership Award	Margo Cargill, CEO of Titanium Linx Consulting
Advocate of the Year	Natalie Cofield, founder of Walker's Legacy
Distinguished Supplier Diversity	The Coca-Cola Company
Access to Capital Award	MBE Capital Partners
Construction Firm of the Year	DAP Construction Management
Export Firm of the Year	McWong Environmental Technology
Manufacturing Firm of the Year	Champion Controls
Health Products and Services Firm of the Year	Anpac Bio-Medical Science Company
Marketing and Communications Firm of the Year	Sensis
Professional Services Firm of the Year	Resource Management
Veteran-Owned Minority Firm of the Year	IMR Development Corp